

Webinar Agenda



Topic	Time
Welcome and Introductions	<i>10 minutes</i>
MassHealth and ACO Managed Care Overview	<i>30 minutes</i>
HRSN Services Framework	<i>30 minutes</i>
Next Steps & Questions	<i>20 minutes</i>





Intended Participants and Outcomes



Intended Webinar Participants:

- Community-Based Organizations that provide MassHealth-funded housing and nutrition support services via the following programs:
 - **Flexible Services Program**
 - **Specialized Community Support Programs (CSP) including CSP for Homeless Individuals (CSP-HI)¹, CSP Tenancy Preservation Program (CSP-TPP), and CSP for Individuals with Justice Involvement (CSP-JI)**

MassHealth Mission Statement

To improve the health outcomes of our diverse members and their families by providing access to integrated member-centric health care services that sustainably promote equitable health, well-being, and independence.



Medicaid 101



What is Medicaid?

- Medicaid provides health coverage to millions of Americans, including eligible adults, children, families, seniors, and people with disabilities.
- In Massachusetts, Medicaid and the Children's Health Insurance Program (CHIP) collectively are referred to as **MassHealth**.
- Medicaid should not be confused with Medicare.

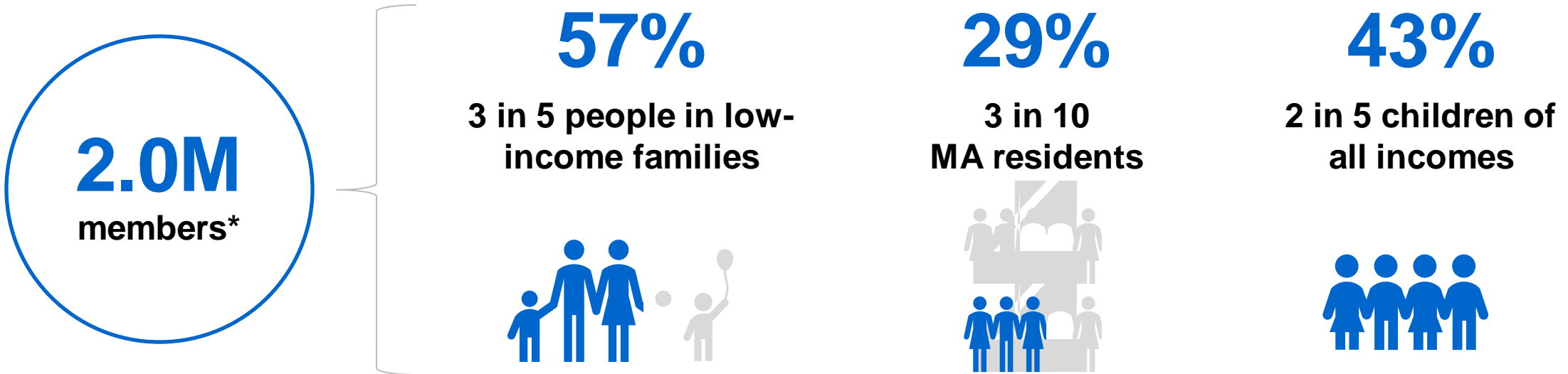
How does Medicaid operate?

- Medicaid is administered by states according to federal requirements established by federal law and the **Centers for Medicare & Medicaid Services (CMS)**.
- CMS is a federal agency that oversees MassHealth.
- The federal government shares the cost of Medicaid programs with states.
- CMS needs to approve how states administer their Medicaid programs, including what services are covered.

Overview of MassHealth



MassHealth provides health benefits to qualifying children, families, seniors, and people with disabilities living in Massachusetts.



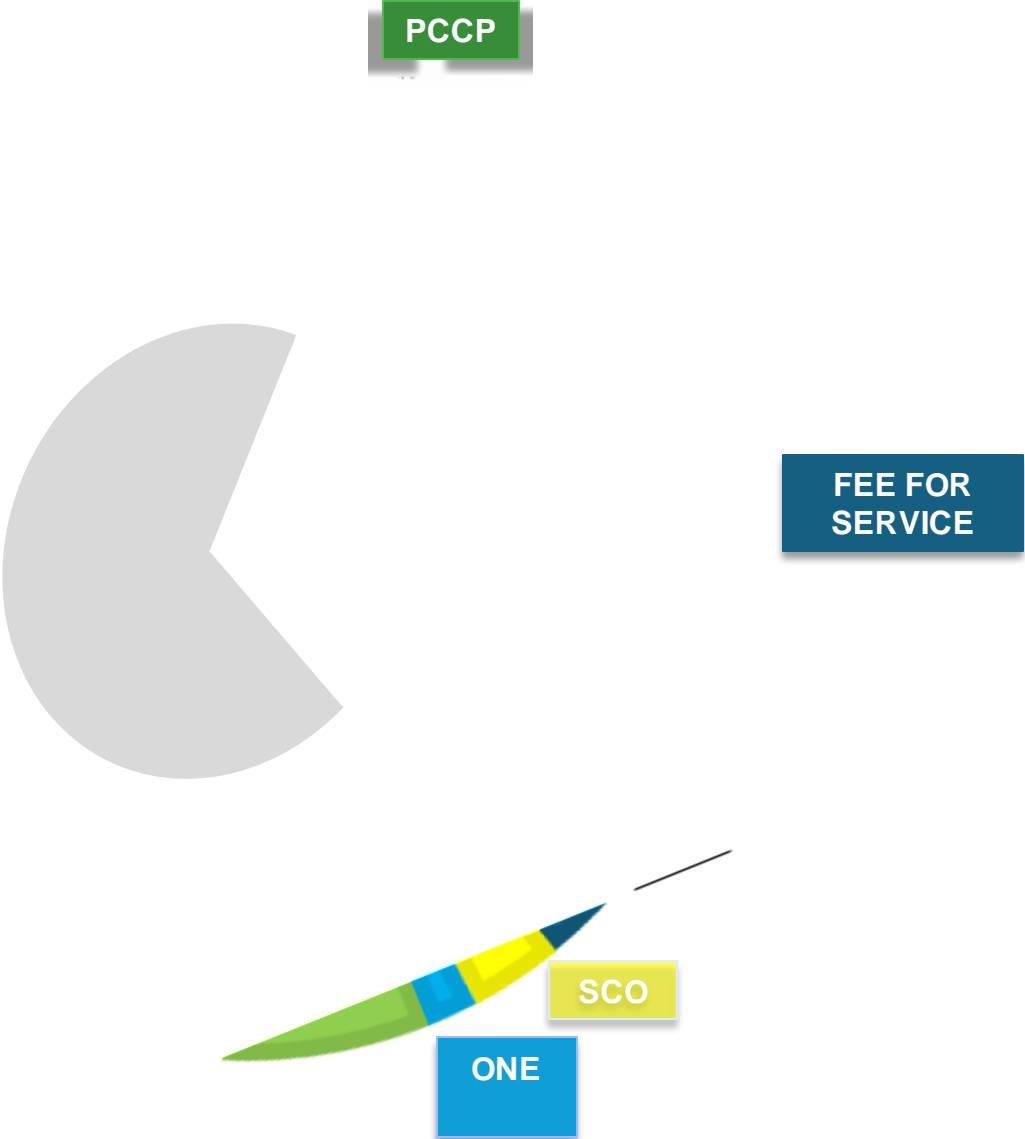
***including 252K older adults (individuals 65 years or older) and 281K individuals with disabilities**

Data on slide as of February 2024, based on MassHealth enrollment data

MassHealth ACO Managed Care Overview



MassHealth Enrollment (as of March 2024)



MassHealth Accountable Care Organization (ACO) Overview (1/2)



MassHealth **Accountable Care Organizations (ACOs)** are health plans that are rewarded for value – better health outcomes and lower cost – instead of volume. There are 17 different MassHealth ACOs.

Each ACO:

- ✓ Serve members under 65 who are not also enrolled in Medicare or other insurance.
- ✓ Has a network of primary care providers, hospitals, specialists and other health care providers that coordinate all of a member's health care needs
- ✓ Contracts with MassHealth to serve specific Service Areas (*see Slides 12, 23, and 24 for more information on Service Areas*)
- ✓ Works to strengthen members' relationships with their primary care providers, who engage members in their care and help them navigate all the services they need
- ✓ Focuses on better coordinating care and engaging members in their care to improve health outcomes and reduce preventable utilization and costs (e.g., avoidable hospitalizations)
- ✓ **Has participated in Flexible Services, providing funds to community-based organizations to assist members with housing and nutrition services**

Service Areas for Accountable Care Partnership Plans (as of 3/28/2024)

A **service area** is a group of cities and towns that a health plan serves; each health plan covers a set of service areas. MassHealth members may choose a health plan in their service area. Below is a list of the service areas for each Accountable Care Partnership Plan.

Type of Plan	Plan	Plan Service Areas*
Accountable Care Partnership Plan	BeHealthy Partnership Plan	Greenfield, Holyoke, Northampton, Springfield, Westfield
ACPP	Berkshire Fallon Health Collaborative	Adams, Pittsfield
ACPP	East Boston Neighborhood Health WellSense Alliance	Boston, Malden, Revere
ACPP	Fallon 365	Framingham, Gardner-Fitchburg, Southbridge, Worcester
ACPP	Fallon Health-Atrius Health Care Collaborative	Beverly, Boston, Brockton, Framingham, Lawrence, Lowell, Lynn, Malden, Plymouth, Quincy, Revere, Salem, Somerville, Waltham, Wareham, Woburn
ACPP	Mass General Brigham ACO	Attleboro, Beverly, Boston, Brockton, Framingham, Gloucester, Greenfield, Haverhill, Holyoke, Lawrence, Lowell, Lynn, Malden, Nantucket, Northampton, Oak Bluffs, Quincy, Revere, Salem, Somerville, Waltham, Westfield, Woburn
ACPP	Tufts Health Together with Cambridge Health Alliance (CHA)	Boston, Lynn, Malden, Revere, Salem, Somerville, Waltham, Woburn
ACPP	Tufts Health Together with UMass Memorial Health	Athol, Framingham, Gardner-Fitchburg, Southbridge, Worcester
ACPP	Wellsense Beth Israel Lahey Health (BILH) Performance Network ACO	Attleboro, Beverly, Boston, Brockton, Falmouth, Framingham, Gloucester, Haverhill, Lawrence, Lowell, Lynn, Malden, Plymouth, Quincy, Revere, Salem, Somerville, Taunton, Waltham, Wareham, Woburn
ACPP	Wellsense Care Alliance	Adams, Attleboro, Barnstable, Beverly, Boston, Brockton, Fall River, Falmouth, Framingham, Gardner, Fitchburg, Haverhill, Holyoke, Lawrence, Lowell, Lynn, Malden, Nantucket, New Bedford, Northampton, Oak Bluffs, Orleans, Plymouth, Quincy, Revere, Salem, Somerville, Southbridge, Springfield, Taunton, Waltham, Wareham, Westfield, Woburn, Worcester
ACPP	Wellsense Community Alliance	Beverly, Boston, Brockton, Framingham, Haverhill, Lawrence, Lowell, Lynn, Malden, Quincy, Revere, Salem, Somerville, Waltham, Wareham, Woburn
ACPP	Wellsense Mercy Alliance	Attleboro, Barnstable, Beverly, Boston, Brockton, Fall River, Falmouth, Framingham, Holyoke, Malden, New Bedford, Northampton, Orleans, Plymouth, Quincy, Revere, Somerville, Springfield, Taunton, Waltham, Wareham, Westfield, Woburn
ACPP	Wellsense Signature Alliance	Holyoke, Springfield, Westfield
ACPP	Wellsense Southcoast Alliance	Attleboro, Brockton, Plymouth, Quincy, Taunton
ACPP	Wellsense Southcoast Alliance	Attleboro, Fall River, Falmouth, New Bedford, Plymouth, Taunton, Wareham


Primary Care ACOs (i.e., Steward and Community Care Cooperative) serve members statewide.

*Please see [Appendix](#) for a mapping of MassHealth service areas to towns. Note that each "Service Area" corresponds to multiple towns and zip codes. For example, the Service Area "Gloucester" includes Essex, Gloucester, Ipswich, and Rockport

Source: [2023 MassHealth Enrollment Guide](#), pages 7-31

Framework for Health-Related Social Needs (HRSN) Services





2020: Flexible Services Program (FSP) launched to support certain eligible MassHealth ACO members experiencing nutrition insecurity, members who are at risk of homelessness, or members experiencing homelessness by providing nutrition and housing services.

2022: CMS approved a five-year \$67.2 billion MassHealth Section 1115 demonstration. The 1115 demonstration has been a critical tool in enabling Massachusetts **to continue the path of restructuring; make reforms and investments in primary care, behavioral health and -universal coverage**. The new approval has been effective since October 1, 2022, and will run through December 31, 2027.

2023: Implemented or expanded three Specialized Community Supports Programs (Specialized CSPs) addressing homelessness, housing instability, and justice involvement.

- **Specialized CSP for Homeless Individuals (CSP-HI):** pre-tenancy and tenancy sustaining services for members who are (1) chronically homeless; or (2) homeless and frequent users of acute MassHealth services. Specialized CSP-HI builds upon the previous Specialized CSP for

Overview of the Anticipated Framework for ACO HRSN Services



Current Goods and Services

Flexible Services (Nutrition)

Flexible Services (Housing)

Specialized CSP

Specialized CSP-Homeless Individuals (CSP-HI)

Specialized CSP-Tenancy Preservation Program (CSP-TPP)

Specialized CSP-Individuals with Justice Involvement (CSP-JI)

HRSN Service Domains

HRSN Nutrition

HRSN Housing

HRSN JI



HRSN Services After Moving into ACO Managed Care Covered Services Framework



Specialized CSP Transition to HRSN Services Framework



	Specialized Community Support Programs (CSP) Current State (pre-2025)	Anticipated Specialized Community Support Program (Subject to CMS Approval) Starting January 2025
Service Providers	<ul style="list-style-type: none"> Providers enroll with ACPPs and MBHP MBHP supports PCACO members in offering Specialized CSP services Specialized CSP Providers are not required to enroll as FFS providers with MassHealth to participate in managed care. If not enrolling in FFS, HRSN Providers must be “known” to MassHealth by becoming an “Managed Care Entity-only Provider” with MassHealth. Specialized CSP Providers meet various MassHealth, ACPP, and MBHP requirements to offer services. 	
Data/Claims Submission	<ul style="list-style-type: none"> Specialized CSP Providers submit claims to ACPPs and MBHP. ACPPs and MBHP submit claims data as “encounters” to MassHealth. 	✓ No Change
Network Adequacy Requirements	<ul style="list-style-type: none"> ACPPs and MBHP must meet network adequacy requirements, as set forth by MassHealth, to ensure members have access to services and providers. ACPPs and MBHP must contract with all Specialized CSP providers in their service area. 	✓ No Change
Payment Arrangements	<ul style="list-style-type: none"> Specialized CSP Providers submit claims to ACPPs or MBHP and receive retrospective claims-based payments for HRSN Services from ACPPs or MBHP. Minimum directed payment for Specialized CSP Services is established by MassHealth. ACPPs and MBHP receive monthly capitated payments, which are used to pay Specialized CSP Providers for services rendered. 	✓ No Change ✓ No Change ✓ No Change

HRSN Integration Fund

The

- Funding will be available for the following activities:
 - **Technology** (e.g., electronic referral systems, screening and/or case management systems)
 - **Developing business or operational practices** to support the delivery of HRSN Services (e.g., developing policies and workflows for referral management, quality improvement, hubs)
 - **Workforce development** (e.g., cultural competency training, trauma-informed training, Community Health Worker certification)
 - **Outreach and education** (e.g., design and production of outreach and education materials, translation, obtaining community input)
- Funding will also be utilized for **technical assistance, trainings, and learning collaboratives**.
- MassHealth has procured Health Resources in Action (HRiA) to support the administration of the HRSN Integration Fund.
- **Learn more:**
 - **Subscribe to the MassHealth Innovations listserv** for future procurements related to the HRSN Integration Fund. Email masshealth.innovations@massmail.state.ma.us to ask to be added to the listserv.
 - **Enter your email address** to stay updated about the HRSN Integration Fund: <https://hria.org/tmf/hrsn-integration-fund/>
 - **Register in COMMBUYS** to receive automatic email notifications, see link for more details: <https://www.mass.gov/how-to/become-a-statewide-contractor>



Attend **April 10th**

